

GABRIEL

GTM Engineer

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[01]_WHAT I'M LOOKING FOR

Looking for a junior role where technical depth and product thinking are the same job. I ask product questions before engineering questions that matters more in some places than others. Looking for one where it does.

Open to remote from Portugal, hybrid in Porto, or relocation across Europe or even Asia.

[02]_PROJECTS

- UNSAID**

2026/01 – Present
- byunsaid.com
- Designed a three-tier AI pipeline around user moments rather than model capability: lightweight streaming reflection per entry for immediacy, weekly pattern synthesis running in the background, and a milestone synthesis every 15 entries that uses semantic search to surface related past writing. Each tier has a different cost, latency, and reason to exist.
 - Encrypted journal content at the database layer using AES-256-GCM with row-level security enforcing per-user isolation. A meaningful distinction when the content is personal: security sits underneath the auth gate, not behind it.

[03]_EDUCATION

- Mindera Academy**

2024-2025

[04]_CERTIFICATIONS

- Scrimba AI Engineering
- AWS Cloud Practitioner

[05]_LANGUAGES

- English — B2
- Portuguese — Native

[06]_ABOUT ME

Full stack engineer about a year into my professional career, with a strong pull toward the intersection of technical, product, and user. At Dynamik I work directly from client business requirements to deployed code across healthcare and financial services products, **understanding the problem comes before writing anything**. I co-founded Unsaid, a journaling app enhanced by AI, where technical decisions and product decisions are the same decision. Looking for a role where being the bridge between product capability and user need is the whole job.

[07]_EXPERIENCE

- Dynamik**

2025/09 – Present
- Aveiro, Portugal
- Led the JavaScript-to-TypeScript migration on P4M and reduced PHPStan errors from ~3,800 to zero, establishing the technical foundation that let the team move fast on client requirements without regressions.
 - Worked directly from client business requirements to deployed code across P4M's multi-tenant maintenance platform, translating operational workflows into product features while supporting adjacent client products.
 - Solved a customer-facing checkout problem on Allianz's reward platform by identifying where malformed input was causing failures downstream and eliminating it at the point of entry.
 - Mapped the full operational workflow of Portuguese optometry practices before building APLO's clinical platform: scheduling, legally-compliant prescriptions, and local payment processing. Replaced manual steps with something practices could actually run their day on.
- FanDuel Sportsbook & Horse Racing (Internship)**

2024/05 – 2024/08
- Porto, Portugal
- Contributed to production features on the "Picks" betting platform, handling high-traffic betting data.
 - Collaborated across QA and product teams to rapidly diagnose and resolve production issues, minimizing downtime and protecting the user experience.
 - Implemented feature improvements while strictly adhering to rigorous engineering standards, peer review processes, and enterprise-grade code quality.